

**F5 Networks, Inc.**  
**Condensed Consolidated Statements of Operations**  
(in thousands, except per share amounts)  
unaudited

|   | Three months ended<br>March 31, |                 | Six months ended<br>March 31, |                 |
|---|---------------------------------|-----------------|-------------------------------|-----------------|
|   | 2001                            | 2000            | 2001                          | 2000            |
| Net revenues:   |                                 |                 |                               |                 |
| Products.....   | \$19,722                        | \$ 18,532       | \$37,497                      | \$34,814        |
| Services.....   | 7,295                           | 5,072           | 14,303                        | 7,963           |
| Total net revenues.....                                       | <u>27,067</u>                   | <u>23,604</u>   | <u>51,800</u>                 | <u>42,777</u>   |
| Cost of net revenues:   |                                 |                 |                               |                 |
| Products.....   | 7,753                           | 5,053           | 15,839                        | 9,677           |
| Services.....   | 3,238                           | 1,792           | 6,822                         | 2,851           |
| Provision for excess inventory                                | 4,910                           |                 | 4,910                         |                 |
| Total cost of net revenues.....                               | <u>15,901</u>                   | <u>6,845</u>    | <u>27,571</u>                 | <u>12,528</u>   |
| Gross profit.....   | <u>11,166</u>                   | <u>16,759</u>   | <u>24,229</u>                 | <u>30,249</u>   |
| Operating expenses:   |                                 |                 |                               |                 |
| Sales and marketing.....                                      | 12,876                          | 8,452           | 26,405                        | 14,194          |
| Research and development.....                                 | 4,651                           | 2,761           | 9,596                         | 4,986           |
| General and administrative.....                               | 4,252                           | 1,748           | 8,998                         | 3,226           |
| Restructuring charges.....                                    | (96)                            |                 | 975                           |                 |
| Amortization of unearned compensation.....                    | 1,595                           | 470             | 2,171                         | 1,013           |
| Total operating expenses.....                                 | <u>23,278</u>                   | <u>13,431</u>   | <u>48,145</u>                 | <u>23,419</u>   |
| Income (loss) from operations.....                            | (12,112)                        | 3,328           | (23,916)                      | 6,830           |
| Other income, net.....  | 1,110                           | 818             | 1,547                         | 1,559           |
| Income (loss) before income taxes.....                        | <u>(11,002)</u>                 | <u>4,146</u>    | <u>(22,369)</u>               | <u>8,389</u>    |
| Provision for Income taxes.....                               | 2,260                           |                 | 4,697                         |                 |
| Net income (loss).....  | <u>\$ (8,742)</u>               | <u>\$ 4,146</u> | <u>\$ (17,672)</u>            | <u>\$ 8,389</u> |
| Net income (loss) per share – basic.....                      | \$ (0.40)                       | \$ 0.20         | \$ (0.81)                     | \$ 0.40         |
| Weighted average shares – basic.....                          | <u>21,917</u>                   | <u>21,198</u>   | <u>21,796</u>                 | <u>20,811</u>   |
| Net income (loss) per share – diluted.....                    | \$ (0.40)                       | \$ 0.18         | \$ (0.81)                     | \$ 0.36         |
| Weighted average shares – diluted.....                        | <u>21,917</u>                   | <u>23,105</u>   | <u>21,796</u>                 | <u>23,092</u>   |
| Pro Forma (1)   |                                 |                 |                               |                 |
| Income (loss) before taxes.....                               | \$ (4,090)                      | \$ 4,146        | \$ (15,457)                   | \$ 8,389        |
| Income (loss) before taxes per share - basic.....             | (0.19)                          | \$ 0.20         | \$ (0.71)                     | \$ 0.40         |
| Weighted average shares - basic.....                          | <u>21,917</u>                   | <u>21,198</u>   | <u>21,796</u>                 | <u>20,811</u>   |
| Income (loss) before taxes per share - diluted.....           | \$ (0.19)                       | \$ 0.18         | \$ (0.71)                     | \$ 0.36         |
| Weighted average shares - diluted.....                        | <u>21,917</u>                   | <u>23,105</u>   | <u>21,796</u>                 | <u>23,092</u>   |
| (1) Items excluded from Pro forma net (pre-tax) are:          | \$ 502                          |                 | \$ 502                        |                 |
| Executive recruitment (General and administrative)            | 1,300                           |                 | 1,300                         |                 |
| Executive recruitment (Amortization of unearned compensation) | 4,910                           |                 | 4,910                         |                 |
| Write down of inventory (Cost of net revenues)                | 200                             |                 | 200                           |                 |
| Impairment of assets due to office relocation (Other)         | <u>\$ 6,912</u>                 |                 | <u>\$ 6,912</u>               |                 |