

F5 Networks, Inc.
Condensed Consolidated Statements of Operations
(in thousands, except per share amounts)

| | Three months ended Sept. 30, 2002 | | Twelve months ended Sept. 30, 2002 | |
|--|--------------------------------------|--------------------|--|--------------------|
| | 2002 | 2001 | 2002 | 2001 |
| Net revenues: | | | | |
| Product..... | \$20,376 | \$ 19,825 | \$82,566 | \$78,628 |
| Service..... | 6,699 | 6,741 | 25,700 | 28,739 |
| Total net revenues..... | <u>27,075</u> | <u>26,566</u> | <u>108,266</u> | <u>107,367</u> |
| Cost of net revenues: | | | | |
| Product..... | 4,046 | 4,790 | 20,241 | 33,240 |
| Service..... | 2,360 | 2,535 | 10,238 | 12,265 |
| Total cost of net revenues..... | <u>6,406</u> | <u>7,325</u> | <u>30,479</u> | <u>45,505</u> |
| Gross profit..... | <u>20,669</u> | <u>19,241</u> | <u>77,787</u> | <u>61,862</u> |
| Operating expenses: | | | | |
| Sales and marketing..... | 13,062 | 12,287 | 50,581 | 50,767 |
| Research and development..... | 4,312 | 3,902 | 17,985 | 17,435 |
| General and administrative..... | 3,427 | 6,814 | 15,045 | 18,776 |
| Restructuring charges..... | 503 | -- | 3,274 | 975 |
| Amortization of unearned compensation..... | 90 | 209 | 443 | 2,625 |
| Total operating expenses..... | <u>21,394</u> | <u>23,212</u> | <u>87,328</u> | <u>90,578</u> |
| Loss from operations..... | (725) | (3,971) | (9,541) | (28,716) |
| Other income, net..... | 355 | 628 | 1,420 | 2,021 |
| Loss before income taxes..... | <u>(370)</u> | <u>(3,343)</u> | <u>(8,121)</u> | <u>(26,695)</u> |
| Provision for income taxes..... | 53 | 8,163 | 489 | 4,095 |
| Net loss..... | <u>\$ (423)</u> | <u>\$ (11,506)</u> | <u>\$ (8,610)</u> | <u>\$ (30,790)</u> |
| Net loss per share ? basic and diluted..... | <u>\$ (0.02)</u> | <u>\$ (0.46)</u> | <u>\$ (0.34)</u> | <u>\$ (1.36)</u> |
| Weighted average shares ? basic and diluted..... | <u>25,670</u> | <u>24,767</u> | <u>25,323</u> | <u>22,644</u> |
| *Pro forma: | | | | |
| Net income (loss)..... | <u>\$ 80</u> | <u>\$ (2,538)</u> | <u>\$ (5,092)</u> | <u>\$ (13,935)</u> |
| Net income (loss) per share - basic..... | <u>\$ 0.00</u> | <u>\$ (0.10)</u> | <u>\$ (0.20)</u> | <u>\$ (0.62)</u> |
| Net income (loss) per share - diluted..... | <u>\$ 0.00</u> | <u>\$ (0.10)</u> | <u>\$ (0.20)</u> | <u>\$ (0.62)</u> |
| Weighted average shares - basic..... | <u>25,670</u> | <u>24,767</u> | <u>25,323</u> | <u>22,644</u> |
| Weighted average shares - diluted..... | <u>26,528</u> | <u>24,767</u> | <u>25,323</u> | <u>22,644</u> |
| *Net loss as reported: | \$ (423) | \$ (11,506) | \$ (8,610) | \$ (30,790) |
| Return reserve (contra product revenue) | | | 243 | |
| Write down of inventory (cost of net revenues) | | (1,715) | 338 | 3,195 |
| Amortization of unearned comp | | | | 1,300 |
| Bad debt recovery (general and administrative) | | | (500) | |
| Bad debt (general and administrative) | | 2,000 | 163 | 2,000 |
| Executive recruitment (general and administrative) | | | | 502 |
| Restructuring charges | 503 | | 3,274 | 975 |
| Income tax expense | | 8,683 | | 8,683 |
| Impairment of assets due to office relocation (other income, net) | | | | 200 |
| Pro forma net income (loss) | <u>\$ 80</u> | <u>\$ (2,538)</u> | <u>\$ (5,092)</u> | <u>\$ (13,935)</u> |