Dell Enterprise Reference Architectures and F5

Partners in Delivering Enterprise Solutions

Overview

Dell Global Information Consulting Services (GICS) Enterprise Reference Architectures (ERA) and F5 Networks have partnered to deliver best-in-class technologies for today's enterprise applications. DELL ERA and F5 are committed to helping YOU win more business!

Solutions for Enterprise Applications

Organizations rely on the performance and security of their enterprise applications, so Dell ERA and F5 have developed prescriptive architectures and services that will enable you to provide customers with the right foundation of Dell servers and storage, combined with F5 application delivery network technologies.

We have applications solutions for:

SAP	Oracle	Higher Education
■ ERP (Enterprise Resource Planning)	■ E-Business Suite	■ SunGard Higher Education - Banner
■ CRM (Customer Relationship Management)	■ PeopleSoft/Campus Solutions	■ SunGard Higher Education - Luminis Portal
■ SCM (Supply Chain Management)	■ JD Edwards	■ ANGEL Learning
■ SRM (Supplier Relationship Management)	■ Siebel	■ Blackboard
■ EP (Enterprise Portal)	■ Hyperion	■ Focus
■ BI (Business Intelligence)		■ Moodle
■ PI (Process Integration)		
■ SM (Solution Manager)		
■ APO (Advance Planning Optimizer)		
■ TREX – SAP NetWeaver Search and Classification		

Deliverables and Capabilities

- Hardware architecture and sizings for SAP, Oracle, and Higher Education solutions
- Global proof-of-concept (POC) labs
  – Austin, Texas, USA (2 labs)
  – Bangalore, India
  – Limerick, Ireland
  – Walldorf, Germany
- Pre- and Post-sales consulting and services delivery
- Performance benchmarking and certifications

Engagement

The Dell ERA Team is ready to assist you with a proven process to develop winning proposals.

We will:

- Profile and obtain input from the customer
- Architect the solution
- Determine hardware requirements
- Prepare and deliver the proposal document
- Act as a technical lead on customer teleconferences
- Revise the proposal, per teleconference input
- Scope the need for POC, Services Delivery

Contact Information

Reach out to us today—we WILL help you win more business!

SAP Solutions
SAP_sizing@dell.com
Sizing request form: http://www.dell.com/sap and click on Custom Sizing Assistance

Oracle Solutions
oracle_peoplesoft_sizing@dell.com
Sizing request form: http://www.dell.com/oracle_peoplesoft and click on "Sizing Tool"

Higher Education Solutions
Banner_sizing@dell.com

Dell Enterprise Reference Architectures
William Collins, Manager
william_collins@dell.com

F5|Dell Solutions
Dellteam@f5.com

F5 Networks
Scott Siragusa, Partner Manager
s.siragusa@f5.com